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Matheus Silveira

São Paulo, SP. Availability to relocate.

Professional English proficiency
(B2–C1). Native Portuguese

Objective: AI Automation Engineer focused on production-ready LLM workflows, API integrations, and revenue/operations automation. Experienced in building reliable systems across n8n, OpenAI/Claude, Supabase, Twilio, Shopify, Stripe, HubSpot, and Google Workspace.

My portfolio: portfolio.msventures.com.br
linkedin.com/in/bymatheussilveira

Summary of Qualifications

AI Automation Engineer with hands-on experience building production workflows across n8n, OpenAI/Claude, Supabase, Twilio, Shopify, Stripe, Airtable, Apify, HubSpot and Google Workspace. Combines AI agents, API integrations, structured outputs, data validation and business context to improve revenue operations, customer journeys, reporting, data quality, compliance and workflow reliability.

Education

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|---|--|------------------------------|
| 2026 – Present | UNIASSELVI, Leonardo da Vinci University Center | Bragança Paulista, SP |
| Technologist in Artificial Intelligence and Machine Learning - in progress. Coursework focused on machine learning, NLP, data science, neural networks, Python, and applied AI systems. | | |
| 2017 – 2025 | IFSP – Federal Institute of Education... | Bragança Paulista, SP |
| Bachelor of Control and Automation Engineering. | | |
| 2014 – 2016 | ETEC – Technical School | Atibaia, SP |
| Professional Qualification of Computer Technician. | | |

Professional Experience

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|--|--|---------------------------|
| Jun/25 - Present | Automation Engineer | Warehouse Bob |
| Owned AI workflows across n8n, Twilio, Shopify, Stripe, Supabase, Airtable, Apify and OpenAI. Automated post-purchase, upsell and cart-recovery flows with SMS/email, pay links and webhooks. Supported invoice closing by consolidating API costs, conversions, refunds and account KPIs. Cut critical workflow errors from 84% to below 1% with validation, logs and data fixes. Improved data quality with JSON/CSV normalization, deduplication, dashboards and reporting. Reduced compliance risk with opt-outs, consent tracking, phone validation and safeguards. Built reusable workflow patterns for multi-brand operations and client-specific variants. Improved prompts and AI outputs through testing, structured formats and performance analysis. | | |
| Jun/20 – Present | Founder & AI/Growth Automation Lead | MS Ventures |
| Founded and operated a boutique growth and automation studio with 100+ client projects. Generated 50,000+ leads and R\$3M+ in client revenue across multiple industries. Led GTM strategy, paid media, funnels, CRM automation, reporting and AI workflows. Worked across SaaS, health, education, e-commerce, home services, finance and B2B. Built AI sales agents with OpenAI, LangChain, Semantic Kernel, RAG and WhatsApp API. Delivered Turing People Ops workflows with HubSpot, Jira, Deel and Toggl integrations. Automated Jira ticket creation, knowledge-base cleanup and employee/contractor data. Built Google Ads automation and onboarding workflows for Local Handyman and 30+ franchisees. Created a local n8n prep agent to reduce refunds and improve retention through follow-ups. Built a Claude Code-assisted prediction-market bot using ChatGPT for review and debugging. | | |
| Nov/24 – Jun/25 | Marketing Manager AI & Automation Manager | Instituto Valorize |
| Generated R\$2M in postgraduate enrollments through AI-assisted sales and campaigns. Managed AI agents for course sales; optimized funnels, VSLs, paid media and handoffs. Structured marketing/sales workflows, reducing bottlenecks and improving reporting. | | |

Technical Skills

AI & Automation: n8n, OpenAI, Claude, Prompt Engineering, AI Agents, RAG, Structured Outputs, LangChain, Semantic Kernel

Integrations & Platforms: REST APIs, Webhooks, Twilio, HubSpot, Shopify, Stripe, Airtable, Google Workspace, Apify, Supabase

Data & Engineering: Python, JavaScript, PostgreSQL, MySQL, JSON/CSV normalization, Data Validation, Docker, Git, Azure, Vector Databases, ML/NLP fundamentals